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## **GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB) BASIS FOR EFFLUENT TREATMENT PLANT (ETP) FOR CB/OS-2 BLOCK**

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Cairn Oil & Gas, a vertical of Vedanta Limited, (“VL”), is the Operator of CB/OS-2 block on behalf of itself and its joint venture partners ONGC Limited and Tata Petrodyne Limited. The CB/OS-2 Block is located on the south west coast in the state of Gujarat, India.

VL on behalf of the JV partners invites reputed Vendors (both Indian and International) to express their interest to participate in International Competitive Bidding Process (“ICB”) with capabilities of Supplying, Installing and commissioning of Effluent Treatment Plant (ETP) for Produced Water.

In order to secure future growth, company intends to upgrade the capacity of Effluent Treatment Plant to process increased volume of produced water.

### **Supply, Installation and Commissioning of Effluent Treatment Plant (ETP)**

#### **Brief Scope of work**

- A. Primary Produced Water Treatment system (Physical & Chemical)
- B. Secondary Produced Water Treatment system (Biological)

Only those Parties or Consortiums who possess substantial and proven track records of executing projects of similar nature in brownfield environment and meet the “Specific Pre-Qualification Criteria” defined below shall respond to this EOI.

Based on expertise / capability Vendors can evince interest either only for Scope A - Primary Produced Water Treatment System or Scope B – Secondary Produced Water Treatment System or Both and submit their credentials to substantiate qualification criteria.

### **TECHNICAL PRE-QUALIFICATION CRITERIA**

The Vendor or Leader of Consortium should have successfully executed, as a Technology provider / Supplier / Subcontractor / Vendor or Leader of the Consortium,

At least two project in Oil & Gas/Petrochemicals/Refinery Industry involving API, TPI, DAF and/or SBR of capacity 3000 BWPD or more covering process design, detailed engineering, supervision, testing and commissioning in the last 6 years. Only completed projects shall be considered for evaluation.

Specific to this project, Vendor or Leader of Consortium should propose to include project management, procurement of LLIs in addition to all major activities mentioned above. Rest of the activities such as balance of procurement, fabrication, construction and installation can either be carried out directly or through consortium partner or Subcontractor. The 6 year time period mentioned above shall be reckoned from the date of issue of this EOI.

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## FINANCIAL PRE-QUALIFICATION CRITERIA

### Parameters to be considered for Pre-Qualification

- ❖ Annual Turnover of the Vendor in immediately preceding two financial years should be greater than or equal to Contract value.
- ❖ Positive Net worth in each of the immediately preceding two financial years.
- ❖ Liquidity ratio of at least 0.6 in each of the two preceding financial years.

### Vendors are requested to submit the following pre-qualification documents as a minimum:

- ❖ Vendor's history / profile.
- ❖ Details of similar projects which Vendor carried out involving process design, detail engineering, procurement, supply, installation, testing & commissioning in last six years including the name of the Client, Client references along with contact details, Contractual Duration for each client with schedule - start and end dates , Performance records.
- ❖ Project execution proposal including all activities mentioned above and including project management, procurement of LLIs. Proposal shall all cover all remaining activities such as balance of procurement, fabrication, construction and installation either directly or through consortium partner or Subcontractor. Credentials of Subcontractor or Consortium partner shall also be submitted with relevant experience.
- ❖ Overall Organisation structure, CVs along with Qualification & Experience of Key Technical personnel and list of equipment specific to this project.
- ❖ Engineering & Execution capabilities shall be clearly identified in the submission.
- ❖ Vendors established Health, Safety and Environment (HSE) Policy, Procedures & Manual.
- ❖ Loss Time injury (LTI) Track record (incidents & man-hours), total number of fatalities, Number of RWDC / Medical Treatment Injuries (Employees and Sub-Vendors), number of first aid cases & number of environmental incidents (spills, emissions etc.) for last 3 years
- ❖ Details of regulatory compliance (1. List of HSE Regulatory requirements applicable to your work as per scope of work 2. In the last 5 years, has your organisation or your Subcontractors ever been the subject of a prosecution under any Government/State HSE regulations or other similar legislation?)
- ❖ Details of training & competency (process to assess the skills of your workers to assure they are qualified and competent, specific Safety Training procedure / programme)
- ❖ Vendor's emergency management procedure.
- ❖ Vendor's established accredited QMS system: Certificate, QMS Manual, QA/QC Policy, Plan and Procedures.
- ❖ Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest

Also, note -

- ❖ Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.

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- ❖ Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
  - ❖ In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
  - ❖ All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested Vendors should evince interest to participate in the Expression of Interest by clicking on the "**Evince Interest**" link for the corresponding EOI listing on the Cairn website i.e. **<http://www.cairnindia.com>** and submit their contact details online. Further to this, interested Vendors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The Vendors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.